THE TEEN PROJECT, INC. FINANCIAL STATEMENTS DECEMBER 31, 2016

THE TEEN PROJECT, INC.

FINANCIAL STATEMENTS

WITH

INDEPENDENT AUDITOR'S REPORT
FOR THE YEAR ENDED DECEMBER 31, 2016

The Teen Project, Inc.

December 31, 2016

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INDEPENDENT AUDITOR'S REPORT

Board of Directors The Teen Project, Inc. Sun Valley, California 95352

We have audited the accompanying financial statements of The Teen Project, Inc. (nonprofit organization), which comprise the statement of financial position as of December 31, 2016, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Teen Project, Inc. as of December 31, 2016, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

David L. Scarbrough, CPA & Company Santa Ana, California

November 9, 2017

The Teen Project, Inc. Statement of Financial Position December 31, 2016

Assets

Current assets	
Cash and cash equivalents	\$ 541,939
Accounts receivable	100,546
E*Trade stock investments	455
Donated assets held for sale	4,500
Total current assets	647,440
Fixed Assets	
Furniture and equipment	68,287
Automotive equipment	32,131
Leasehold improvements	610,339
Land	126,000
Building	294,000
Building improvements	137,538
	1,268,295
Less accumulated depreciation	(218,886)
Net book value	1,049,409
Other Assets	
Security deposits	26,140
Total assets	\$ 1,722,989

The Teen Project, Inc. Statement of Financial Position December 31, 2016

Liabilities

Current liabilities		
Accounts payable	\$	34,788
Current portion of mortgage payable	-	6,173
Total current liabilities		40,961
Long-term liabilities		
Mortgage payable, net of current portion (Note 5)		225,000
Note payable-City of Los Angeles (Note 6)	- Annual Control of the Control of t	258,176
Total long-term liabilities		483,176
Total liabilities		524,137
Net assets		
Unrestricted		1,198,852
Temporarily restricted		-
Total net assets		1,198,852
Total liabilities and net assets	\$	1,722,989

The Teen Project, Inc. Statement of Activities For the Year Ended December 31, 2016

	Ur	restricted		nporarily Restricted		Total
Change in unrestricted net assets:						
Revenue and Support						
Program revenue	\$	531,276	\$	-	\$	531,276
Corporate & general donations		263,516		45,000		308,516
Foundation grants		474,678		-		474,678
Resident support		33,827		NH.		33,827
Board care support		48,867		199		48,867
Fundraising revenue		53,082		-		53,082
Debt forgiveness		100,000		***		100,000
Miscellaneous income		15,406		-		15,406
In-kind contributions		55,196		**		55,196
Net assets released from program restrictions		100,383		(100,383)		-
Total Revenue and Support	***************************************	1,676,231		(55,383)		1,620,848
Functional expenses						
Program services		1,762,914		•		1,762,914
Supporting services:						
Management and general		52,565		MP.		52,565
Fundraising expenses		85,844	Mark	* ***********************************	***************************************	85,844
Total functional expenses	***************************************	1,901,323		41		1,901,323
Decrease in net assets		(225,092)		(55,383)		(280,475)
Net assets at beginning of year		1,423,944		55,383	***************************************	1,479,327
Net assets at end of year	\$	1,198,852	\$	an).	\$	1,198,852

The Teen Project, Inc. Statement of Functional Expenses For the Year Ended December 31, 2016

	— <u> </u>	rogram	Ma	nagement	Fu	ndraising		Total
		Services		General		xpenses]	Expenses
Operating Expenses:	***************************************							
Salaries-executive director	\$	121,396	\$	28,015	\$	37,352	\$	186,763
Lake Forest College Home		43,446		-				43,446
Venice PAD Resource Center		53,556		-		-		53,556
Freehab		1,382,670		***		-		1,382,670
Computer services		4,880		***				4,880
Contract services		17,250				MR		17,250
Depreciation expense		43,920		2,312		2006		46,232
Employee benefits		5,875		1,356		1,808		9,039
Fundraising		_		-		43,069		43,069
Grant writer expense		33,900		_		-		33,900
Insurance-general		13,746		723		-		14,469
Insurance-workers comp.		8,302		1,576		1,576		11,454
Marketing		10,293		-		-,		10,293
Office expense		1,087		1,087		_		2,174
Other expenses		3,892		3,893				7,785
Payroll taxes		6,628		1,530		2,039		10,197
Professional fees		12,073		12,073		_		24,146
Total operating expenses	\$	1,762,914	\$	52,565	\$	85,844	\$	1,901,323

The Teen Project, Inc. Statement of Cash Flows For the Year Ended December 31, 2016

Cash flows from operating activities:

Increase (decrease) in net assets	\$	(280,475)
Adjustments to reconcile change in net assets to		
net cash provided by operating activities:		
Depreciation expense		46,232
Donated equipment		(14,166)
Forgiveness of debt		(100,000)
(Increase) decrease in operating assets:		
Accounts receivable		(84,410)
Prepaid expenses		35,448
Other assets		(455)
Increase (decrease) in operating liabilities:		
Accounts payable		(66,431)
Net cash provided (used) by operating activities	***************************************	(464,257)
Cash flows from investing activities:		
Increase in leasehold improvements		(18,881)
Net cash flows from investing activities		(18,881)
Cash flows from financing activities:		
Repayment of mortgage payable		(6,227)
Net cash provided (used) by financing activities	POPPLATORISM	(6,227)
Net increase (decrease) in cash and cash equivalents		(489,365)
Cash and cash equivalents at beginning of year	***************************************	1,031,304
Cash and cash equivalents at end of year	\$	541,939
Supplementary Information:		
Interest Paid year to date	\$	14,972

1. ORGANIZATION'S NATURE OF ACTIVITIES

The Teen Project, Inc. was founded in 2007 and is a privately funded Nonprofit California Corporation. It provides housing, education, sober living and mentoring to youth ages 18 to 24-year-old (Transitional Age Youth) aging out of the foster care system to homelessness. The Teen Project, Inc. seeks to aid these youths exiting foster care and at risk homeless youth with all the resources and support of an intact family allowing the greatest opportunity for success and a smooth transition to adulthood. In May 2014, the Organization acquired Freehab, Inc. a 501(c)(3) non-for-profit organization with a 74-bed Licensed Drug Treatment Rehabilitation Center with an onsite vocational school. The agreement called for Freehab, Inc. to be dissolved and transfer all of its assets and liabilities to The Teen Project. The Teen Project, Inc. also acquired Freehab, Inc.'s trademark, any intellectual property, all the organizations pending grants, pending grant requests and any pending donations. The business acquisition was accounted using the Acquisition Method.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting. The accompanying financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America.

Basis of Presentation. The Teen Project, Inc. reports information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted and permanently restricted, a description of which is as follows:

A. Unrestricted Funds

Unrestricted funds represent revenue and contributions and expenditures related to the operation and management of The Teen Project, Inc. primary programs and support services. All public support and revenues are considered to be available for unrestricted use unless specifically restricted by the donor or grantor.

B. Temporarily Restricted Funds

Temporarily restricted fund is utilized to record resources received that are temporarily restricted as to use by the Board of Directors or by the donor or grantor. When the restriction expires, the net assets of this fund are reclassified to unrestricted net assets and are reported in the Statement of Activities. The Organization had no temporary restricted net assets at December 31, 2016.

C. Permanently Restricted Funds

Permanently restricted net assets are utilized to record resources received that are permanently restricted as to use by donor or grantor. The Teen Project, Inc. has no permanently restricted net assets at December 31, 2016.

Property and Equipment. Property and equipment are carried at cost or, if donated, they are recorded at fair market value at date of donation. Depreciation is provided on the straight-line and declining methods over estimated useful lives of seven years for furniture and equipment and thirty-nine years for buildings and building improvements.

<u>Cash and Equivalents</u>. For financial statement purposes, cash and cash equivalents consist of cash and investments with an original maturity of three months or less.

<u>Contributions</u>. The Teen Project, Inc. records contributions received as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. All contributions are considered to be for unrestricted use unless specifically restricted by the donor. Contributed equipment is recorded at its fair market value where an objective basis is available to measure their value. Such items are capitalized or charged to operations as appropriate.

<u>Use of Estimates</u>. The preparation of financial statements in conformity with generally accepted accounting principles accepted in the United States of America, requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying disclosures. Accordingly, actual results may differ from the estimates under different assumptions or conditions.

Functional Allocation of Expenses. The costs of providing the various programs and activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting service classifications based on estimates made by management.

3. CONCENTRATION OF RISK

The organization maintains its bank accounts at various financial institutions, the accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. The cash balance at one of these financial institutions exceeds the federally insured limits. The cash balances at that financial institutions totaled \$493,482 at December 31, 2016.

4. MORTGAGE PAYABLE-FARMERS & MERCHANTS BANK

5.50% 1ST Trust deed payable to Farmers & Merchants Bank, secured by land and building in Lake Forest, California with monthly payments of \$1,766 including principal and interest, and continuing until February 14, 2018, with any unpaid principal and interest due at that time.

5. NOTE PAYABLE-CITY OF LOS ANGELES

Note Payable dated November 1, 2013 with the City of Los Angeles for \$ 500,000 is made in connection with certain funding agreement solely for the habitation of an alcohol detox and recovery residential center. This is a service payback loan. The amounts due under the promissory note are due and payable only in the event that the borrower fails to meet its service repayment obligations set forth in the funding agreement. All non-monetary payments made by the borrower as they relate to the funding agreement and its promissory note shall be in the form of service payment. Commencing on the project completion date of the rehabilitation of the property, the debt service period shall be five years. The borrower shall receive a repayment credit or forgiveness in an amount not to exceed \$ 100,000 per year of satisfactory service. To receive the repayment credit, the borrower must submit a yearly report showing the amount and type of services which the borrower has provided, including the approximate number of clients it has serviced and the general level of income of such clients. The City makes an independent determination based on written evidence that the borrower did in fact provide full services and will allow the credit. The outstanding balance at December 31, 2016 was \$ 225,000.

6. INCOME TAXES

The Teen Project, Inc. is a tax-exempt organization under section 501(c)(3) of the Internal Revenue Code and comparable statues of California, except for unrelated business income. The organization does not have any taxable unrelated business income for the twelve months ended December 31, 2016 and accordingly, no provision for taxes has been made.

The organization's federal exempt tax returns for the years ended December 31, 2013, 2014 and 2015 are subject to examination by the Internal Revenue Service, generally for three years after they are filed. Management has evaluated the tax positions reflected in the organization's tax filings and does not believe that any material uncertain tax position exists.

7. LEASE OBLIGATIONS

The organization rents facilities in Sun Valley, CA under a five and half year lease beginning on August 1, 2013 and expiring in January 2018. The minimum annual obligations under the leases for the next three years ending December 31 are as follows:

2017	\$ 306,276
2018	\$ 26,034
After	-0-

8. EMPLOYMENT AGREEMENT

The Board of Directors have entered into a three-year employment agreement through April 30, 2017 with Lauri Burns, the President and CEO of the organization.

9. SUBSEQUENT EVENTS

The management of the organization has reviewed the results of operations for the period of time from the twelve months ended December 31, 2016 through November 9, 2017 the date the financial statements were available to be issued, and have determined that no adjustments are necessary to the amounts reported in the accompanying financial statements. Some subsequent events disclosed are the following: The Organization has been awarded a \$ 2.6 million contract by the County of Los Angeles Health Agency for Substance Use Disorder Treatment Services. The Los Angeles Homeless Services Authority has amended their contract with The Organization for an increase of \$ 1,042,400 for the period July 1, 2016 to June 30, 2018 for Crisis Housing and Services. The Teen Project, Inc. is in negotiations with the Los Angeles County Department of Mental Health for a Crisis Residential Treatment Program (CRTP) to construct a facility that will house 16 CRPT beds and provide CRPT services at the facility.